

IN ASSOCIATION WITH TAMIL NADU STATE PLANNING COMMISSION







November 21, 2023 at The Leela Palace, Chennai

Post Event Report

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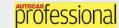












Under the leadership of



M. K. Stalin Chief Minister, Tamil Nadu

Overview

The inaugural Autocar Professional **India EV Conclave**, convened as a pivotal platform aligned with the Government of Tamil Nadu's vision of Tamil Nadu as the EV capital of India.

Esteemed auto industry leaders, policymakers, and stakeholders engaged in insightful panel discussions and technical sessions, strategizing sustainable growth and fostering crucial partnerships.

With a focus on policy frameworks, market trends, technological advancements, and investment prospects, the Conclave aimed to drive knowledge exchange and collaborative initiatives in line with the Tamil Nadu Government's objectives for a robust electric mobility ecosystem.



Keynote Address by Dr. TRB Rajaa

Minister for Industries, Industry Promotion & Commerce Department,
Tamil Nadu Government

Special Addresses



Mr. V Vishnu IAS, MD & CEO, Guidance Tamil Nadu

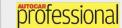


Mr. V Arun Roy IAS, Secretary to Government, Industries, Investment Promotion & Commerce Department, Tamil Nadu Government



Dr. J Jeyaranjan, Vice Chairman, State Planning Commission, Tamil Nadu Government





Conclave Highlights



Industry Insights



Case Studies



Networking Opportunities



Expert Perspectives



New Partnerships



Future Outlook

30+ Speakers

6 Panels

6 Technical Sessions

300+ Attendees

Power-Packed Panels

Evolution of India's EV Landscape



Shailesh Chandra MD, **Tata Motors Passenger Vehicles** & **TPEML**



Balbir Singh Dhillon, Head, **Audi India**



Rahul Bharti, Executive Director, Maruti Suzuki India



Aditya Jairaj Deputy MD, **Stellantis India**

Building theSupply Chain



Dhanendra Nagwanshi, Global Electrification Leader, **SABIC USA**



Ravi Chidambar CEO, **Tata AutoComp Systems**



Vivek Vikram Singh MD and Group CEO, SONA Comstar



Nileshkumar Kukalyekar Regional Commercial Director - India, Middle East & Africa,

Two-Wheelers Leading the EV Charge



Eric Vas President - EVs **Bajaj Auto**



Ravneet Phokela Chief Business Officer **Ather Energy**



Vinay Harne Advisor - Technology, **TVS Motor Company**



Sanjay Behl CEO & ED, Greaves Electric Mobility





Power-Packed Panels

Policy Enablers and Regulatory Impact



Nitin Sheth CEO, New Mobility, **Reliance Industries**



Sachin Shilavat President & Head OEM and Automotive Alliances, **Reliance General**



V Vishnu IAS MD & CEO **Guidance Bureau**



Gopala Krishnan CS CMO, **Hyundai Motor India**

Transformation of Last-Mile Mobility



Suman Mishra MD & CEO, **Mahindra Last Mile Mobility**



Kalyan Kumar Paul MD, TI Clean Mobility



Amitabh Saran Founder & CEO **Altigreen Propulsion Labs**



Mahesh Babu CEO - Global, **Switch Mobility**

Strengthening EV Charging Infrastructure



Virendra Goyal Head BD - EV Charging, **Tata Power**

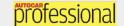


Arjun Singh Founder, **HopCharge**



Karthikeyan Palanisamy Co-Founder & CEO, **Zeon Charging**





Technical Sessions

Future-ready Mobility Materials Thermal Management In EVs Disrupting EV Battery Systems with Thermoplastic Providing Raw Material Solutions for Manufacturing

EV Vehicle for Fire Fighting Solutions Building the Future with Technology



Sanjay Singh Strategic Marketing & OEM Leader, **ASCEND Performance Materials**



Basil Siddeeqi MD, **Alkraft Thermotechnologies**



Ajith Babu Account Manager -Technical, SABIC



Dakshit Agarwal
CEO, International
Trading
Corporation

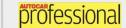


Jaideep Wadhwa MD, **Sterling GTake E-Mobility**



Unnikrishnan Nair PM, MD **Anion Technology Solutions**

+ A Concurrent Roundtable on Standards for Safe, Secure, Sustainable Indian EV Ecosystem





"We are in the process of developing a green hydrogen hub. If we have a robust EV charging infrastructure, then the transition from fossil-fuel dependency to green energy sources and renewables will benefit all."

Dr TRB Rajaa, Minister of Industries, Investment Promotion & Commerce Department, Tamil Nadu Government

"The long-term story of battery electric vehicles is not a choice. It is imperative because all the nations have signed for net carbon zero. The same pressure is on all OEMs. There is no choice. It is only a matter of how fast this is going to happen." Shailesh Chandra, MD, Tata Motors Passenger Vehicles & TPEML





"95% of the market is not into the electric vehicle space. The people who attempt to discover electric vehicles are in one frame. There are a lot of people sitting on the other side, and to unlock them you need multiple offers – price point-wise, motivation-wise – and that is what fuels the market." - **Ravneet Phokela, Chief Business Officer, Ather Energy**







"Subsidy should continue for a predictable amount of time. It cannot be up and down. So if there is a certain consistency and subsidy is there for a certain longer period, then all the research and development will be in the right direction."

Vinay Harne, Advisor, Technology, TVS Motor Company

"The EV ecosystem is evolving and the industry is collectively making significant investments to create the supply chain, which is going to take time as we are still in the early stages of EV adoption in India."

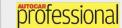
Suman Mishra, MD and CEO, Mahindra Last Mile Mobility





"Electric mobility has to be a marathon, not a sprint. All of us have to be patient. We have to have sustainable actions in place including from manufacturers, charging infra companies and the government."

Balbir Singh Dhillon, Head, Audi India



































































































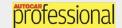






















































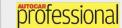


































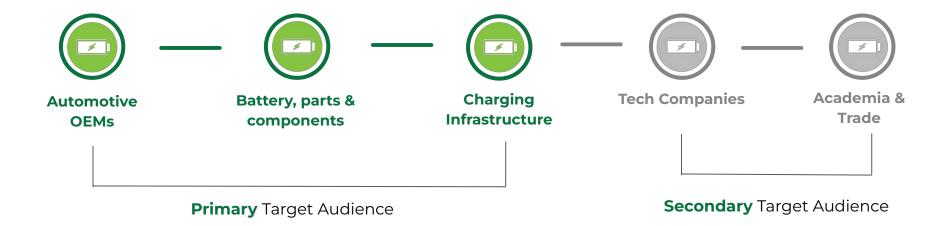


Click to Watch



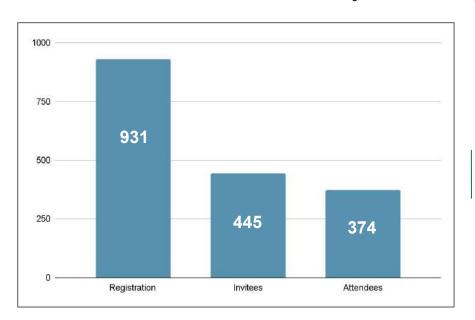


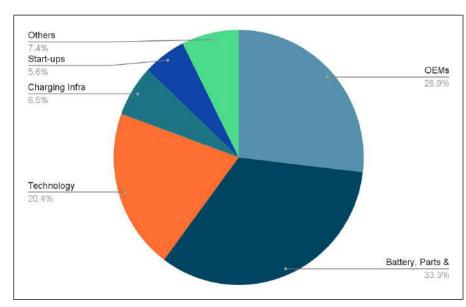
Target Audience



Registration & Attendees

#IndiaEVConclave was an invite-only event with capped event attendees.





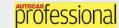
User Registers

Autocar Professional team runs an eligibility check

Followed by a double tele-verification process

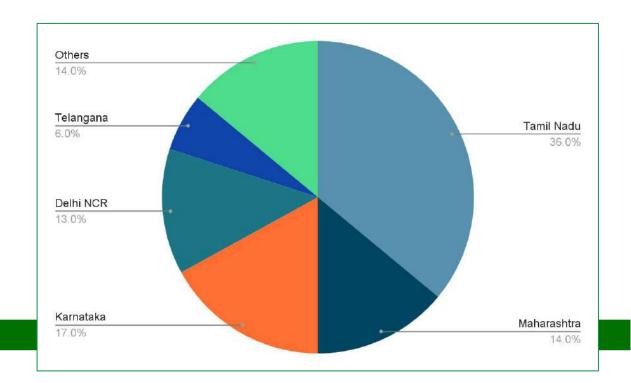
User gets a confirmation email





Attendees from across India

Industry professionals from across India converged at the #IndiaEVConclave, reflecting a gathering exclusively composed of key stakeholders, decision-makers, and experts within the electric vehicle sector, ensuring a focused and specialized participation



Event Promotions

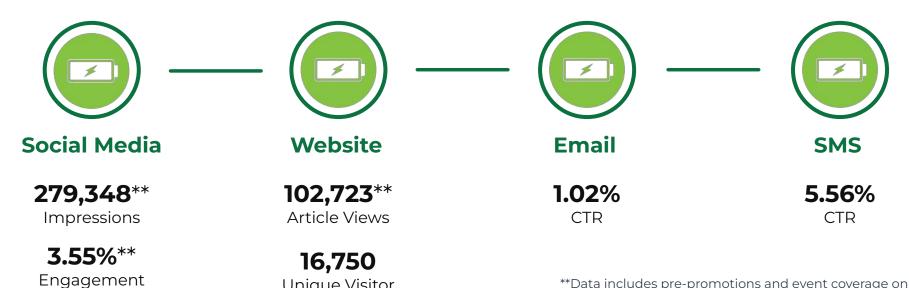
#IndiaEVConclave hashtag was extensively used throughout the online campaign.

Pre-Promotions	Event Coverage	Post Promotions
 Consolidated Microsite consisting of key addresses, speakers, panel topics and registration form Social Media - LinkedIn, X and Facebook coverage Paid Marketing - LinkedIn identified as the primary platform keeping in mind the target audience Print Ads coverage in two editions in Autocar Professional magazines November editions Email and SMS marketing Web Articles about event-specific with redirection to the microsite 	 Social Media Live Tweets LinkedIn posts TV Coverage Resharing key personality posts on LinkedIn 	 Special edition of India EV Conclave in December 1 issue of Autocar Professional Social Media amplification of the event on Facebook, X and LinkedIn across video and static post format Interview bytes of power-packed speakers on YouTube Web Articles on autocarpro.in



Key Performance Metrics

The outreach for #IndiaEVConclave achieved remarkable success, evidenced by substantial engagement across various platforms. Key performance indicators included robust attendee registration, heightened social media impressions, elevated website traffic, increased interaction rates on live coverage, and a notable surge in engagement through email, SMS, and print mediums



^{**}Data includes pre-promotions and event coverage only. **Social Media coverage includes pre-promotions and event coverage.



Unique Visitor



Print Ads

Autocar Professional November 1 and November 15 editions







Magazine Coverage

December 1 edition





12 The India EV Conclave 2023 brought together industry leaders, policymakers, innovators, and visionaries who share a common goal – to shape the future of electric mobility in India.

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The 2023 42-day festive season was the best ever for OEMs......5 Govtmandates compressed brogasbiending in CNG from FY26

FAME-II fiasco-ARALandICAT come under govistens..... Schaeffler and Vitesco Technologies ink Business Combination Agreement......7 Government launches first ever auction of critical minerals9 Third plant for Toyota Kirloskar Motor confirmed.....

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INDIA EV CONCLAVE 2023 Tarnil Nadus EV policy drives

Interview Dr TRB Rajaa, Minister for Industries Insertment Promotions and Commerce. Tarnsi Narbu...... Arobust supply chain is the key Electrification Driven by net-zero carbon emission goals.....24 The FAME II subsidy framework definitely needs a releval: Fric Vas E2w subsidies should continue for a few years, say newer

Last Mile Magic How EVs changed last mile mobility.....

COMPANYWATCH

M&M plans increased investment in its EV, ICE misiness in FY24.... 35 Kialindia profits jump by 150% to USD 250 million in FV23 _____43 Defence contracts to add Rs (000 crore for Ashok Levland to FY24

IN CONVERSATION Arayind Mani, Co-founder and CEO RiverIndia.....

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safety ancheliability in EVs 46

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CONTENTS



THE JOURNEY TOWARDS Destination Zero Emission has been flagged off. The journey there calls for a public private partnership and the media plays a very important role in bringing the narrative out.

The electric vehicle (EV) space is calling for billions of dollars of investment and a policy push from the government. After

having dissected, researched and published information on the evolution of the space over the years, Autocar Professional partnered with the Tamil Nadu Government for an India EV Conclave. This gathering of eminent industry and government heads set about deliberating and discussing the way ahead for the industry and how the nation and the state government can play its part in accelerating this shift.

TN CHARGING AHEAD

This day-long event brought together the finest minds from the Government of Tamil Nadu - industry stalwarts from the commercial vehicle, passenger vehicle, two- and three-wheeler sectors and companies that provide charging infrastructure and other auto components. The aim was to arrive at a roadmap to attain Zero Emission goals, which will call for a strong partnership.

In this edition we share with you the vision of the enterprising Industries Minister of the State Government of Tamil Nadu, Dr T R B Rajaa and his administration to support the electric vehicle evolution.

We bring you the big voices of the EV market - right from two wheels to buses - from a start-up to a legacy player from a discom to power distribution company and all their plans and strategies to grow the EV landscape.

A strong consensus is that the transition to Zero Emission is imminent and EVs are going to be the flag bearers of the space.

To ensure that the path to Net Zero is accelerated, a long term policy road map is needed from the centre so that a state government can complement it with help of large private investments.

Along with a detailed coverage of the India EV Conclave. we have stories on Kia India's financial performance. Mahindra's plans of new investment and Ashok Levland building its defence business to de-risk its core medium and heavy truck business.

It has been an electrifying fortnight for Team AP, which was there in full force in Chennai to give you a 360 degree coverage from the Conclave.

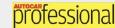
The future is certainly electric.

KETAN THAKKAR

ketan.thakkari@havmarketsac.com II ketan auto

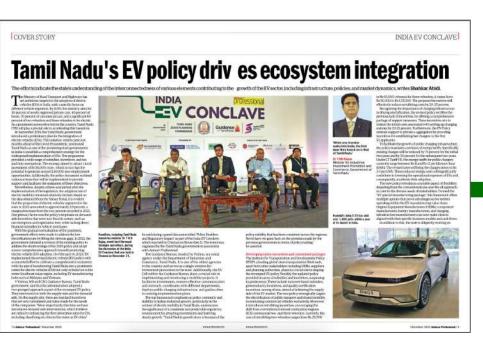
www.autocarpro.in





Magazine Coverage

December 1 edition









Magazine Coverage

December 1 edition









Microsite on autocarpro.in

A dedicated microsite was crafted exclusively for the India EV Conclave, serving as a centralized hub for information, registration, and updates, offering attendees a streamlined and immersive experience tailored specifically for the #IndiaEVConclave, enhancing accessibility and engagement for participants.

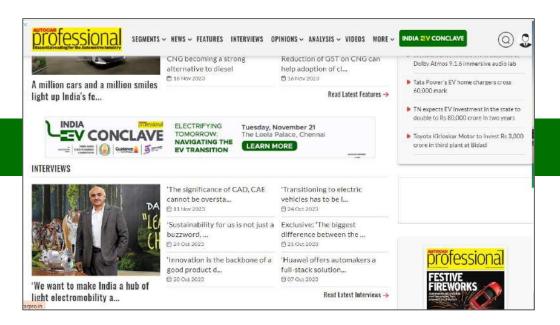


www.autocarpro.in/india-ev-conclave



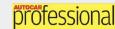
Web Banners

Web banners were strategically positioned on autocarpro.in, and they played a pivotal role in reaching specialized audience i.e. deeply engaged in the automotive industry, effectively amplifying visibility and interest in the #IndiaEVConclave from targeted and relevant visitors.









Social Media

Pre-promotions on LinkedIn, X and Facebook were implemented to generate buzz, captivating audiences' interest ahead of the event, thereby creating a compelling narrative and fostering engagement among targeted communities.











Social Media in real-time

Live coverage was strategically conducted on Facebook, X, and LinkedIn to maximize outreach and engagement, fostering real-time interaction and broadening the event's global visibility among varied audiences.









YouTube

Watch the entire panel sessions from the India EV Conclave 2023, where visionaries converge to navigate the landscape of sustainable mobility.

https://www.youtube.com/@AutocarProfessional1/videos



Panel Discussion | Strengthening EV Charging Infrastructure

67 views • 2 days ago



Panel Discussion | Two-wheelers Leading the EV Charge

5.4K views • 3 days ago



Panel Discussion | Transformation of Last-Mile Mobility | India EV...

3.1K views • 6 days ago



Panel Discussion | Building the EV Supply Chain in India | India EV...

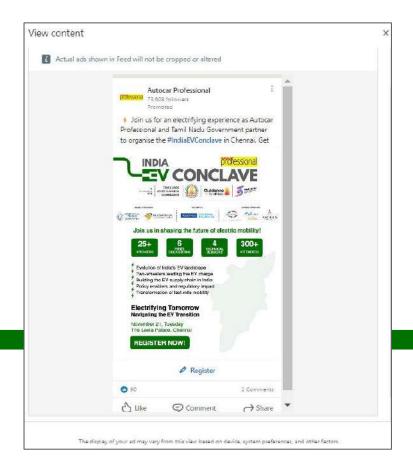
4.7K views • 9 days ago



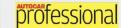


Lead Generation

LinkedIn ads were utilized for the #IndiaEVConclave to precisely target industry professionals, decision-makers, and stakeholders within the EV sector, ensuring focused outreach and engagement among a relevant set of audience.

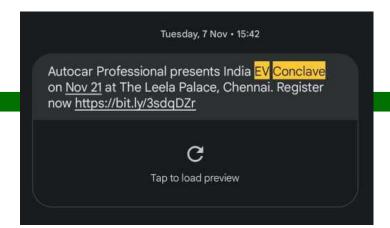






Other Communications

SMS and emailers served as additional channels for outreach, facilitating direct communication with an EV-specific audience, and ensuring comprehensive coverage to inform, engage, and invite participation.









Extensive coverage on autocarpro.in / autocarindia.com

The comprehensive post-event coverage on the website encapsulated the highlights, discussions, and innovations showcased at the India EV Conclave, providing in-depth insights and a lasting repository of industry advancements.



https://www.autocarpro.in/news/maruti-suzuki-focused-on-fundamentals-of-evs-over-hype-will-make-in-india-for-the-world-says-ed-rahul-bharti-11 7950



https://www.autocarpro.in/news/tn-expects-ev-investment-in-the-state-to-double-to-rs-80000-crore-in-two-years-117861



https://www.autocarpro.in/news/data-is-a-key-driver-of-the-ev-transition-amitabh-saran-117919





Extensive coverage on autocarpro.in / autocarindia.com



https://www.autocarpro.in/news/if-we-remove-ev-subsidy-we-will-derail-the-adoption-mahesh-babu-117925

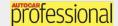


https://www.autocarpro.in/news/tn-to-develop-green-hydrogen-hub-increase-installed-energy-capacity-from-50-to-75-117886



https://www.autocarpro.in/news/electrification-is-a-global-opportunity-for-india-kk-paul-of-ti-clean-mobility-117933





Extensive coverage on autocarpro.in / autocarindia.com



https://www.autocarpro.in/news/ev-transition-is-a-marathon-govt-support-needed-for-a-decade-%E2%80%93-balbir-dhillon-head-audi-india-117986

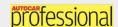


https://www.autocarpro.in/news/tamil-nadu-to-see-five-fold-increase-in-charging-stations-by-2025--117884



https://www.autocarpro.in/news/transition-to-bev-not-a-choi ce-an-imperative-tata-motors-on-course-for-50-penetrationby-2030-says-shailesh-chandra-117989





External media extensively covered the #IndiaEVConclave, showcasing its industry significance, amplifying its reach.



The Indian Express

https://www.newindianexpress.com/states/tamil-nadu/2023/nov/22/tamil-nadu-to-have-own-vehicle-scrappage-policy-soon-2635057.html



Business Standard

https://www.business-standard.com/industry/auto/tamil-nadu-to-see-investment-of-rs-50-000-crore-in-ev-sector-by-2025-123112100665 1.html



Money Control

https://www.moneycontrol.com/news/business/70-of-electric-2-wheelers-sold-in-country-are-manufactured-in-tamil-nadu-tn-govt-11783041.html









https://industrialeconomist.com/india-ev-conclave-2023/



DT Next

https://www.dtnext.in/news/tamilnadu/tn-govt-is-drawing-strategies-to-reach-out-to-people-with-evs-trb-raiaa-749784



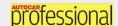
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https://www.timesnownews.com/auto/electric-vehicles/plenty-of-ev-subsidies-on-offer-says-tn-industries-minister-article-105424075









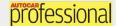
https://www.indiatvnews.com/tamil-nadu/news-industries-minister-rajaa-on-developing-green-hydrogen-hub-electric-vehicle-conclave-mk-stalin-latest-news-2023-11-23-904092

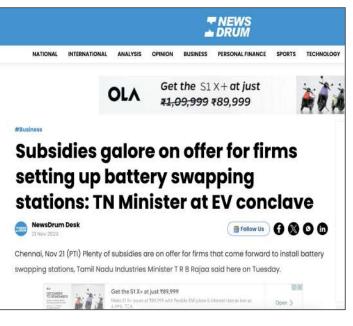


Business Today

https://www.businesstoday.in/technology/news/story/tamil-nadu-to-come-out-with-a-scrapping-policy-to-encourage-ev-adoption-industries-minister-trb-rajaa-406556-2023-11-21







News Drum

https://www.newsdrum.in/business/subsidies-galore-on-offer-for-firms-setting-up-battery-swapping-stations-tn-minister-at-ev-conclave-1703773



News Markets Invest Economy & Policy Start-Ups Corpora Subsidies Galore On Offer For Firms Setting Up Battery Swapping Stations: TN Minister At EV Conclave In his address at the India EV Conclave, held in partnership with the Tamil Nadu government ahead of the Tamil Nadu Global Investors Meet 2024, Rajaa said Tamil Nadu is among the few states with a future-ready EV policy

Press Trust of India

https://www.ptinews.com/news/national/tamil-nadu-in-process-of-developing-green-hydrogen-hub-industries-minister-rajaa/692936.html

Business Outlook

https://business.outlookindia.com/ne ws/subsidies-galore-on-offer-for-firm s-setting-up-battery-swapping-statio ns-tn-minister-at-ev-conclave



































About Autocar Professional

Autocar Professional is India's premier B2B automotive media brand, that focuses on the Indian automotive industry. Our comprehensive coverage includes vehicle and component manufacturers as well as auto retail and finance. Other vital areas covered by us include fuels, roads and infrastructure which impacts the development of the auto sector.

Autocar Professional also features regular updates of auto markets in rest of Asia including China and Southeast Asia. And we have some of the world's biggest names in the industry writing for us. In a nutshell, what is delivered to you twice a month is nothing but the best in automotive intelligence.

<u>Magazine</u> <u>Website</u> <u>LinkedIn</u> <u>χ</u> <u>Facebook</u>



Thank you for being a part of the #IndiaEVConclave 2023 — an event that united industry leaders, sparked innovation, and drove forward the future of electric mobility.

Together, we've set the stage for a sustainable and dynamic tomorrow, and we are just getting started. Stay tuned for the post event coverage.

